## Winton Smith & Associates

The Complete Planned Giving Firm



WINTON C. SMITH, JR., J.D.

A Brief Biography



Winton Smith is a practicing attorney who specializes in estate tax strategies and tax planning, financial development and planned giving for charitable organizations. His background includes 35 years of practical experience in structuring and marketing major gifts. He represents both individual philanthropists and charitable institutions, keeping them informed of the latest tax law changes affecting charitable gifts.

Winton's ability to present the many complex subjects involved in charitable giving in an easy-to-understand manner sets him apart from other lecturers.

Winton has been a frequent speaker at programs spon-

sored by the National Association of Charitable Gift Planning, the Association of Fund Raising Executives (AFE) and the Association for Healthcare Philanthropy (AHP). He regularly presents charitable gift planning seminars and workshops for bar associations, estate planning councils, colleges, universities, law schools and hospitals, as well as natural resource and conservation, religious, social welfare and other charitable organizations. Winton's programs on charitable gift planning have been approved for continuing education credit by State Bar Associations and State Accountancy Boards.

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**Biographical Abstract** 

- is a specialist in estate tax strategies, tax planning, financial development and planned giving
- has 35 years of practical experience in structuring and marketing major gifts
- advises individual philanthropists and charitable institutions
- presents complex subjects in an easy-to-understand manner
- annually presents Council for the Advancement and Support of Education (CASE) workshops in the U. S.
- consistently receives top ratings for his delivery of charitable gift planning courses for donors and professional advisors
- is a frequent speaker at programs sponsored by:
  - Partnership for Philanthropic Planning
  - Crescendo Practical Planned Giving Conference
  - Association of Fund Raising Professionals
  - Association for Healthcare Philanthropy
- regularly presents charitable gift planning seminars for:
  - bar associations and law schools
  - estate planning councils
  - colleges, universities, and hospitals
  - natural resource and conservation organizations
  - religious and social welfare organizations

1-800-727-1040

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Resumé

1984 - 2020

Private law practice in the charitable gift planning area representing hospitals, colleges, universities, national religious organizations, national fundraising firms, national planned giving firms, national conservation/natural resource foundations, private philanthropists and professional advisors as well as many regional and local philanthropic organizations and foundations.

1984 - 2011

Planned Giving Seminars for charitable institutions in most major cities, including Atlanta, Baltimore, Bethesda, Boston, Chicago, Dallas, Denver, Kansas City, Los Angeles, New York, Oakland, San Diego, San Francisco, St. Louis, Tampa and Washington DC.

1976 - 1984

Director of Planned Giving at Rhodes College in Memphis, Tennessee.

1974 - 1975

Private Law Practice in Memphis, Tennessee.

1973

Law Clerk, United States District Court Tennessee Law Review University of Tennessee College of Law

1968 Divinitatis Baccalaureum Princeton Theological Seminary

1965 Rhodes College B. A. in History

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