TROY UNIVERSITY
TERM 1, AY 2019-2020
IR 5542 Diplomacy

Troy University
Kadena Air Base Education Center, 2F

INSTRUCTOR: Dr. Brendan M. Howe
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E-Mail: bmg.howe@gmail.com  bhowe@troy.edu
OFFICE: My home

MEETING DATES: August 24-25; September 28-29 (0900-1800).

AVAILABILITY: By e-mail/Canvas; before/after class; office hours by mutually convenient appointment.

COURSE DESCRIPTION: This course provides an examination of diplomacy in International Relations, viewed from both theoretical and practical perspectives. Topics will include fundamentals in the practice of statecraft, including negotiation and conflict resolution, and the difference between public and private diplomacy, ethics and morality in diplomacy, and the continually evolving nature of diplomatic practices.

OVERALL OBJECTIVE: This course examines the two sets of guidelines which structure foreign policy decision-making in a diplomatic environment: the rational basis of strategic diplomacy; and the normative basis of international society. Diplomacy is the term given to the official channels of communication employed by the members of a system of states, and increasingly to unofficial channels of communication and actors. This course aims to give the student a thorough grounding in both the theory and practice of competing diplomatic paradigms. Conflict is an inevitable outcome of interaction between actors with competing hierarchies of preferred outcomes, particularly in the international context where there is no overarching authority to help resolve collective actions problems and reconcile conflicting interests. Thus, traditionally, diplomacy has been pursued in order to secure the national interest of states in a hostile operating environment. Primarily national interest is taken to mean national security and economic wellbeing. The diplomat therefore acts in ways determined most likely to secure these things, and to structure the decision-making of others, whether through threats, promises, coercion, deterrence, balancing, appeasement, etc. Yet at the multilateral level, diplomacy becomes more of a collective or conference activity. Here the focus shifts to good governance, the resolution of conflicting interests through peaceful means, and the generation of the collective good. Finally, track two and track three diplomacy, as well as public diplomacy, have seen an increase in non-state-centric actors and roles. Upon completion of IR 5542, the student should understand the theoretical and practical methods of implementation of diplomatic techniques.
SPECIFIC OBJECTIVES: Upon completion of the course, the student should be able to demonstrate an understanding of:
1. Conceptual frameworks for analyzing diplomatic practices/statecraft;
2. An understanding of problems prevalent in the international arena;
3. A broader repertoire of negotiation strategies and skills;
4. A deeper understanding of how to work with conflict;
5. Rational and normative diplomatic constraints;
6. Confidence in their own negotiating, presentation and strategic interaction skills;
7. Improved analytical and research skills;
8. Improved oral and written communication skills;
9. Confidence in their ability to convey an understanding of the complex forces shaping contemporary international diplomacy.

PREREQUISITES: None

COURSE REQUIREMENTS: Exam: 30% Total Grade
Presentation: 30%
Final Research Project: 30%
Participation (class/Bboard): 10%

METHODS OF INSTRUCTION: Lectures, Class Discussion, Essay Exams, Canvas Participation (download and read additional material posted by instructor, discussion and completion of posted assignments) Student Oral Presentations and Feedback, Final Research Paper.

WEB ENHANCED ELEMENTS
A 3 credit course requires 45 contact hours. Class meetings cover 36 of these hours, so 9 additional hours must be accounted for via Canvas. To meet these 9 hours, this course includes the following: discussion board posts (3 hours), and review of instructor slides/lectures posted on Canvas (6 hours).

GRADE SCALE: A: 90-100
B: 80-89
C: 70-79
D: 60-69
F: 0-59

ATTENDANCE POLICY: Each enrolled student is expected to attend ALL class sessions. Students should complete the assigned readings BEFORE the relevant class session. NOTE: Excessive absences may result in either a failing grade or the need for the student to drop the course.

INCOMPLETE GRADES: If a student is unable to complete all course grading requirements, the student may be eligible to request the assignment of an incomplete grade. An Incomplete grade is not automatically assigned by the instructor, but must be requested by the student and approved by the instructor. The decision to approve or reject
a student’s request for an incomplete grade is at the discretion of the instructor using the following criteria: Student submits a completed “Incomplete Grade Request” form prior to assignment of a course grade. Student’s progress in the course is deemed satisfactory. Student is passing the course when the request is made. The circumstances that prevented the student’s completion of course requirements are beyond the student’s control and adequate documentation is provided. A student may request an incomplete by completing and submitting to the instructor an “Incomplete Grade Request” form. This form can be found at https://my.troy.edu/forms/index.html

**MAKE UP POLICY:** In exceptional cases (for example, medical/family emergencies, official duty requirements, TDY/TAD, etc.) an Authorized Absence may be permitted upon consultation with the Instructor. In these situations, the student MUST as soon as possible meet with the instructor to complete a comprehensive review of the missed material. Unauthorized Absences will require the mandatory review of the missed material and may also adversely affect final grades.

**TEXTS:** Andrew F. Cooper, Jorge Heine, and Ramesh Thakur *The Oxford Handbook of Modern Diplomacy:* 2013. ISBN-13: 9780199588862

**TROY UNIVERSITY DEADLINES:** Students can find the Troy Online calendar at http://trojan.troy.edu/online/academiccalendar.html listing key dates for the term, including refund deadlines, payment dates, and the last day to drop classes in Term 1.

**LIBRARY RESOURCES:** Students can access online information resources through Troy Library Services home page at https://www.library.troy.edu These resources include a variety of full databases that provide complete article texts from thousands of journals, magazines and newspapers to aid students in their original research for class participation, presentations, and final research project. In addition, where necessary the Instructor will provide additional readings if they cannot be accessed through the Troy Library Service. Students are advised to read widely (beyond the set texts) and keep up to date on current affairs through multiple news media. http://afsa.org/fsj-archives

**AMERICANS WITH DISABILITY ACT (ADA):** Troy University supports Section 504 of the Rehabilitation Act of 1973 and the Americans with Disabilities Act of 1990, which insure that post-secondary students with disabilities have equal access to all academic programs, physical access to all buildings, facilities and events, and are not discriminated against on the basis of disability. Eligible students, with appropriate documentation, will be provided equal opportunity to demonstrate their academic skills and potential through the provision of academic adaptations and reasonable accommodations. Further information, including appropriate contact information, can be found at the following link: https://my.troy.edu/student-disability-services/
CELL PHONE AND OTHER ELECTRONIC DEVICE STATEMENT: Use electronic devices (phone, tablet, laptop, etc.) by students in the instructional environment is prohibited unless explicitly approved on a case-by-case basis by the instructor of record or by the Office of Disability Services in collaboration with the instructor. Cell phones and other communication devices may be used for emergencies, however, but sending or receiving non-emergency messages during a class meeting is forbidden by the University. Use of a communication device to violate the Troy University “Standards of Conduct” will result in appropriate disciplinary action (See pp. 42-52 of the Oracle.)

In order to receive emergency messages from the University or family members, devices must be in a vibration, or other unobtrusive mode. Students receiving calls that they believe to be emergency calls must answer quietly without disturbing the teaching environment. If the call is an emergency, they must move unobtrusively and quietly from the instructional area and notify the instructor as soon as reasonably possible. Students who are expecting an emergency call should inform the instructor before the start of the instructional period.

ACADEMIC ETHICS: Details of “Ethical Standards of Reporting Information” can be found in the PUBLICATIONS MANUAL of the AMERICAN PSYCHOLOGICAL ASSOCIATION. Troy University’s “Standards of Conduct,” published in the TROY UNIVERSITY GRADUATE CATALOGUE, also should be consulted by students.

REQUIREMENTS FOR STUDENT RESEARCH PROJECT

1. Each enrolled student will complete a graduate level research paper of 4-6,000 words of double-spaced text with appropriate citations and bibliography not included in the word count.

2. Use the PUBLICATIONS MANUAL OF THE AMERICAN PSYCHOLOGICAL ASSOCIATION as your style guide for format and citations.

3. Papers are due 10 October 2019, 17:00 Korea/Japan time.

4. During the first class students will select a theme for their project.

5. The final Written Report will address a comprehensive critical case study of international diplomacy including descriptive, predictive and prescriptive analysis.

6. The Topic of the final Written Report must be cleared with the Instructor by the first week of classes, via e-mail or before, during or after session # 4.

7. During the appropriate student-led seminar each student will give an Oral and Visual/Multimedia Report lasting 30 minutes. During these seminars each
presenter will be open to questions from their peers. Students will be well advised to encourage and to take advantage of these Q&A sessions in order to gain feedback for their final Written Report.

8. Student must complete a substantial amount of reading before the first class session in order to be able to discuss contemporary diplomatic cases and to benefit from feedback on their proposed research projects.
## SYLLABUS

**TEXTS:** Andrew F. Cooper, Jorge Heine, & Ramesh Thakur *The Oxford Handbook of Modern Diplomacy*: 2013. ISBN-13: 9780199588862 (CHT)
Choi and Howe *International Negotiations: Theory and Practice*

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<tr>
<th>Session</th>
<th>Theme</th>
<th>Assignment</th>
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<tr>
<td><strong>Preparatory Work</strong></td>
<td>Getting started.</td>
<td>Get ahead in readings if possible – with the first face-to-face classes taking place in week 2, you should prepare as much as possible to get the most out of them in terms of discussion and participation. Give some thought to case study. Email correspondence with instructor.</td>
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<td><strong>Saturday August 24</strong></td>
<td>Course overview and explanation. Outline of basic course components. Also included is an overview of what is expected by way of student contribution, together with advice on research, structure and presentation. Different approaches to learning. <em>The Nature of the International Operating Environment</em></td>
<td>CHT: Louise Fréchette: Foreword. Andrew F. Cooper, Jorge Heine, and Ramesh Thakur: Introduction Part I: Setting the Scene 1: Andrew F. Cooper: The Changing Nature of Diplomacy 2: Jorge Heine: From Club to Network Diplomacy 3: Ramesh Thakur: A Balance of Interests</td>
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| Sunday 25    | 1       | Modern Diplomatic Decision-Making Models and Processes | C&H chapters 1, 2 & 3  
CHT 5: Sir Jeremy Greenstock: The Bureaucracy: Ministry of Foreign Affairs, Foreign Service and other Government Departments  
6: David M. Malone: The Modern Diplomatic Mission  
46: David A. Welch: The Cuban Missile Crisis |
| Sunday 25    | 2       | Conference Diplomacy: collective action problems       | C&H chapter 3, 6  
CHT 7: Margaret P. Karns and Karen A. Mingst: International Organizations.  
13: Kishore Mahbubani: Multilateral Diplomacy  
14: A. J. R. Groom: Conference Diplomacy  
15: Gareth Evans: Commission Diplomacy  
16: Richard Feinberg: Institutionalized Summitry  
17: Fen Osler Hampson, Chester A. Crocker, and Pamela Aall: Negotiations  
18: Martti Ahtisaari with Kristiina Rintakoski: Mediation  
21: Steve Woolcock and Nicholas Bayne: Economic Diplomacy  
22: Greg Mills: Trade and Investment Promotion  
34: Diana Tussie: Trade  
47: Lorraine Elliott: Climate Change  
48: Amrita Narlikar: The Doha Development Agenda |
| Saturday 28  | 1       | Normative and principled negotiations, soft power, and public diplomacy. | C&H chapters 3, 4 & 5  
11: Shawn Powers: The Media  
19: Jan Egeland: Humanitarian Action  
23: Patricia M. Goff: Cultural Diplomacy  
24: Jan Melissen: Public Diplomacy  
32: Rebecca Johnson: Arms Control and Disarmament |
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<td>Saturday</td>
<td>28 September</td>
<td>Session 2: Humanitarian Diplomacy. Diplomacy in the age of Trump</td>
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<td>33: Simon Chesterman: Peace-building and State-building</td>
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<td>35: Jennifer Clapp: International Food Aid</td>
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<td>36: David P. Forsythe: Human Rights</td>
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<td>37: William Maley: Refugees</td>
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<td>38: David Fidler: Health</td>
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<td>Sunday</td>
<td>29 September</td>
<td>Session 1: Student-led seminar and presentations. Real world examples of diplomatic challenges.</td>
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<td>Session 2: Feedback and advice on completion of final papers. Revision session in preparation for exam.</td>
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<td>Thursday</td>
<td>10 October</td>
<td>Final Projects Due</td>
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<td>17:00 Korea/Japan time</td>
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<td>Saturday</td>
<td>12 October</td>
<td>Final Exam to be completed by 17:00 Korea/Japan time</td>
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<td>Open Book Exam will be posted in advance on Canvas</td>
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