Professional Training
Business consulting
Organizational Development
Executive Coaching
Personal Enrichment
Licensure/Certificate Programs

Continuing Education and Outreach
Fall/Winter 2017

www.troy.edu/ce  ♦  334-983-0005
Choose Courses Online or in Class

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  Master Mentor Program
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Fall/Winter 2017 Schedule

Monday, September 4 ......................... Labor Day (Campus Closed)
Friday, November 10 ......................... Veteran’s Day (Campus Closed)
Wednesday-Friday, November 22-24 ....... Thanksgiving Holiday (Campus Closed)
December 18, 2017-January 1, 2018 ............ Christmas/New Year Holiday (Campus Closed)
Monday, January 15, 2018 ................... Martin Luther King, Jr. Day (Campus Closed)

Continuing Education classes operate throughout the year and not specifically in line with academic dates. For more information or questions on a class or seminar, call 334-983-0005.

Important Information

The Continuing Education Unit (CEU) is a nationally recognized method of quantifying time spent in the classroom during professional development and training activities. The primary purpose of the CEU is to provide a record of the educational accomplishments of an individual who has satisfactorily completed significant non-credit educational and career enhancement experiences. One CEU is equal to ten contact hours of participation in an organized continuing education experience under qualified instruction. For more information about customized sources for your business, call the Continuing Education office.

REGISTRATION DEADLINE
Please register early! Registration should be completed early to guarantee a space in the class. Late registrations may be accepted if the class is not full. Minimum enrollment levels are established for each course. When enrollment levels are not met, the course may be cancelled. Confirmation notices are not sent. You must mark your calendar with dates and times.

ATTENDANCE POLICY
Failure to attend a non-credit course does not constitute withdrawal. The office of Continuing Education must be notified directly of a cancellation at least three business days before the start date of a class in order to receive a full refund. Refunds will not be made once a class begins. Participant substitutions may be made in some cases.

NON-CREDIT COURSE POLICY
Payment is due at the time of registration. Individuals may pay by cash, check or credit card. For company sponsored individuals, an invoice may be used. Invoice information must be determined at the time of registration.

REFUNDS/CANCELLATIONS
Continuing Education is self-supporting and costs are covered through student registration fees. In the event a course is cancelled by Continuing Education, the student will receive a full refund or may apply payment to a future course to be taken within one year. The registrant will be notified of any changes in dates or times. It is important that you provide a valid telephone number. View the full refund policy on the Continuing Education website at www.troy.edu. Rates for courses are subject to change without notice. Check with the Continuing Education office for current fees. Troy University reserves the right to cancel any class, make instructor, and/or course substitutions without prior notice.

MISPRINTS
The office of Continuing Education shall not be held responsible for misprints (typos) with regard to course fees, dates, etc. Schedules and instructors are subject to change.

INCLIMATE WEATHER POLICY
In the event of inclement weather, tune into your local radio or television stations for information about campus closings.

New! Are you on our list?
Get the latest updates on classes, seminars, training and more with our monthly email blast! Just send your email to continuinged@troy.edu with the words Email Blast in the subject line and you will receive the next scheduled blast.

You can also call us at 334-983-0005 and request to be added to the email blast.
Professional, Personal and Customized Training

Troy University’s Continuing Education offers a wide variety of training programs to build the skills and knowledge your employees need. Our team of consultants can offer training seminars in over 200 subjects or can customize any topic to meet the needs of your workforce. If you have a need for your organization to produce in a more efficient and effective way, grow in sales and service, or engage in the goals and direction of your mission, Troy’s Continuing Education is for you. In addition, our team of experts can assist in developing business systems and tools such as

♦ performance management
♦ discipline systems
♦ classification and pay studies
♦ policies and procedures development
♦ job descriptions
♦ job analysis
♦ mentoring programs, and more

♦ Strategic Planning
Our consultants will conduct strategic planning, organizational surveys, change management processes, business restructuring, branding and marketing, and organizational culture change. Executive and leadership coaching seminars and workshops are designed to build interpersonal skills, enhance performance or development in almost any area of your company, whether profit or non-profit. You can expect change with our executive coaching sessions.

♦ Leadership Academy
Take advantage of opportunities to create a leadership academy specific to your organization. In today’s changing workforce, retirement of baby boomers and demanding requirements, leadership academies are the answer to the issues surrounding the growth of your business’s success.

This intensive online 12-week Continuing Education program offered by Troy University is designed primarily for individuals seeking the most sought-after HR certification as a Professional in Human Resources (SHRM-CP™) or Senior Professional in Human Resources (SHRM-SCP™).

Benefits To You
You’ll benefit from an experienced, SHRM-certified instructor; The SHRM Learning System, historically ranked the #1 HR certification prep tool; ability to acquire the knowledge and understand the behavioral competencies to help you prepare for the exam; a structured learning experience that keeps you on track; opportunities to network and learn from your peers; earning up to 36 professional development credits (PDCs) if you are attending this program for professional development only.

Benefits To Your Employer
Certification benefits your entire organization. It demonstrates that your HR professionals have mastered the application of HR technical and behavioral competencies. Certification prepares your HR staff to assume greater leadership roles and contribute to the strategic direction of your organization. Exam preparation helps HR professionals bring new ideas to your organization that will help drive success. It helps create a common HR language that optimizes consistency and effectiveness. Certification is relevant worldwide, as exams cover the new global SHRM BoCK™.

This course is offered in partnership with the Society for Human Resource Management (SHRM). The course investment includes all course materials but does not cover registration for the PHR or SPHR examinations.

Next course begins February, 2018.

Go to www.troy.edu/ce for complete details.
NxLeveL Business Planning Series For Start-ups

Move to the next level of success with the NxLeveL Business Planning Series For Start-ups. The 9-session course is designed for people who want to start a business and need the skills to test the feasibility of their business concept. Participants develop a business plan which acts as a blueprint for their start-up venture.

This course is $100* which includes all nine sessions, books, and materials. Seating is limited and reserved for the first 25 paid attendees.

To register for this program, call Judy Callin at (334) 674-2425 or email jcallin@troy.edu. For other TROY Small Business Development Center sponsored programs go to http://asbdc.ecenterdirect.com/Conferences.action.

Sessions are held on the Dothan Campus

*price covers the cost of materials and is subject to change
Learn at your own pace! Instructor-facilitated online courses run for six weeks. Courses include lessons, quizzes, hands-on assignments, discussion areas, supplementary links, and more. Complete any of these courses entirely from your home or office and at any time of the day or night.

Courses available include -
General Business Skills, Computer courses,
Health & Wellness, Legal, Photography,
Management & Leadership,
Nonprofit Management, Fundraising,
and much, much more!

New course sessions begin each month. Visit the Online Instruction Center to see exact start dates and syllabus for the courses that interest you. Courses Start as Low as $99

Visit our webpage at www.troy.edu/ce for a complete list of courses.
Technical Certification Exam Preparation Courses
Courses involve intense exam prep instruction by Dr. Shane Stonesifer
(MCT and MCSE NT/2000/2003; MCITS/MCITP Vista/Win 7/2008; CCNP/CCDP; CIWI, CISSP; CEH; CompTIA A+, Network+, and Security+)

- Security+ Exam Prep, September 22, 23, 24
- Network+ Exam Prep, October 20, 21, 22
- Security+ Exam Prep, November 17, 18, 19
- Windows 10 Exam 70-697 Prep, December 8, 9, 10

Course Fee: $695
(exam is separate and will not be given during the weekend course)
Location: Troy University, Dothan Campus, Everett Hall

Preregistration is required 334-983-0005

Courses are designed for exam preparation for the latest version of the associated certification exam. Call for more information. Class times are scheduled on a weekend format as follows:
Friday: 5:00pm - 9:00pm
Saturday: 9:00am - 6:00pm
Sunday: 1:00pm - 5:00pm

Special exam prep courses/dates arranged by contacting the Continuing Education Center at 334-983-0005.

More details are available at www.troy.edu/ce.

Cyber Security Certificate Program
The Cyber Security Certificate Program prepares participants with the basic skills needed to learn how to protect networks, secure electronic assets, prevent attacks, and ensure the privacy of your customers. Through this four-course online program you will learn the latest research and best practices from professional instructors. Hands-on lab exercises give you the opportunity to practice what you learn to apply your new skills and knowledge directly to your job. Course materials are condensed, relevant, and designed specifically to prepare entry-level computer technicians with information security expertise.

Who Should Enroll: IT professionals who manage small projects or large-scale business. Participants come from various job areas such as:
- Law Enforcement
- Hospitals
- General Business

Course Format: The Cyber Security Certificate Program is formatted into four sessions, four weeks each:
- Session 1 – Networking Basics, August 21-September 17
  Lab: Saturday, September 9
- Session 2 – Basics of Computer Security & Application/OS Security, September 18-October 15
  Lab: Saturday, October 7
- Session 3 – Web Security, October 16-November 12
  Lab: Saturday, November 4
- Session 4 – Network Security, November 13-December 10
  Lab: Saturday, December 2

Save money - Register and pay for all four online courses: $2,000.
Register for one online course at a time: $750 per course.
The textbook is an additional cost not included in the tuition fee.

CIS078 PowerPoint - A complete presentation graphics program that creates professional presentations. Learn to outline, draw, use graphs and clip art to design overhead presentations and animated computer presentations. Participants must have experience working with Windows. Materials included.
Session A: Tue. & Thu., November 7 & 9, 5:30 pm - 8:30 pm
CEU: .6 (six contact hours); Fee: $79

CIS049 Quickbooks - An easy program for non-accountants. This course covers the fundamentals of using QuickBooks to track the finances of a small business. You will learn how to manage bank account transactions, maintain customer and vendor information, generate reports, and write and print checks. You will also learn to create invoices and credit memos, add custom fields, set up budgets, and learn about data backup/protectors.
Session A: Thu., November 30, 8:00 am - 5:00 pm
CEU: .8 (eight contact hours); Fee: $99

Classes held on the Dothan Campus, computer lab.
Auctioneer School
Troy University’s Continuing Education Center is proud to offer the oldest – and only – Auctioneer School in the State of Alabama.

Auctioneering is a part of history and can be a very rewarding profession. The goal of our auctioneer school is to train good auctioneers and to promote high standards of ethics among auctioneers. During the school, each participant will develop a style of auctioneering that will be unique.

The school consists of 85 hours of auction instruction, as required by the Alabama State Board of Auctioneers. Students from reciprocal states requiring more hours will attend additional hours. Direct application exercises covering a wide range of topics include:

- Auctioneering History and Ethics
- Auction and Commercial Law
- Uniform Commercial Code
- Clerking and Cashiering
- Advertising an Auction
- Site Preparation and Restoration

Participants will learn and receive information on the many different auction types from experienced auctioneers. The school is instructed by licensed professionals with a focus on quality in the area of auctioneering law and business. The school is $975 per person. Register by June 21, 2018 and pay the discounted rate of $925.

July 12 - 20, 2018
(Georgia residents are required to begin class on July 11)
Details will be on the website at www.troy.edu/ce.

Auctioneer Continuing Education Class
Alabama licensed auctioneers must earn six hours of continuing education. Students from reciprocal states requiring eight hours of CE instruction will attend an additional two hours. Pre-registration is required.

Dothan Campus: July 15, 2018
Montgomery Campus: TBD
8:00 a.m. until 5:00 p.m.
334-983-0005
$125 per person

Introduction to Real Estate
You can start an exciting career in real estate! As a growing population creates a greater housing need, there is projected to be an abundance of opportunities for real estate professionals. The increase in market activity will create an increased need for qualified salespeople and brokers. Get your real estate license and enter a profession with career potential!

REQUIREMENTS FOR AN ALABAMA REAL ESTATE LICENSE:

- Be a U.S. citizen, permanent resident alien or legally present in the U.S.;
- Be at least 19 years old;
- Show proof of bona fide residency in any state in the U.S.;
- Show proof of high school graduation or GED;
- Not have been convicted of a felony or a crime involving moral turpitude;
- Not have had a real estate application or license rejected or revoked in any state within the past two years;
- After meeting the education and/or experience requirements, pass the licensing examination.

State exam must be taken within 6 months of successful completion of Introduction to Real Estate course. The course fee is $325 plus the cost of books.

Class will meet Mondays and Wednesdays
Mondays & Wednesdays
October 4 - December 4
5:30 pm until 9:30 pm

Call 334-983-0005 to sign up!
Career Training Online Programs - Are you looking to start a new career or gain skills to advance in your existing one? You’ve come to the right place! You can start these career training online programs offered in partnership with Ed2Go anytime and work at a pace that suits your individual style. You’ll have access to all the lessons and assignments from day one, and many of these programs can be completed in less than six months. You’ll get all the materials and instructor assistance you need to have a truly comprehensive learning experience. Upon completing your program with a passing score, you will receive a certificate of completion.

www.troy.edu/ce

NASM Certified Personal Trainer and Exam Preparation (Voucher Included)
This program includes exam preparation, all study materials, as well as the certification exam fee. You will learn the knowledge, skills, and abilities to become a successful NASM personal trainer. You will use a robust set of available resources (videos, presentations, readings, quizzes, activities) to master health and fitness topics, including nutrition, program design, human movement science, fitness assessments, among others.

Photography Suite
Learn everything from photography fundamentals to advanced portrait techniques to advance your photography hobby or turn it into a business. Course is 72 hours, at your own pace.

Grant Writing
The Grant Writing Online Training Program will teach you the essentials of writing, researching, obtaining, and maintaining grants. You’ll learn how to format your proposals, how to write effectively, and how to get funded.

Medical Billing and Coding
You will learn to function as an important member of the healthcare team by providing key skills such as abstracting from medical records, assigning codes to diagnoses and procedures using the ICD-9-CM, ICD-10-CM, CPT and HCPCS Level II code books, developing insurance claims according to third-party guidelines, and understanding the legal, ethical and regulatory concepts that are vital to this field.

Non-Profit Management
Learn all about nonprofit management! Examine the fundamental principles of nonprofit management, explore the roles and responsibilities of a nonprofit board of directors and the management team, discover the essential aspects of fundraising, and become acquainted with the budgeting process.

Paralegal
The Paralegal Online Training Program will prepare you for success in this growing career field. You’ll learn about the American legal system, how to conduct legal research and legal interviews, how to perform legal analyses, and more. Your training will prepare you to become a legal secretary or paralegal and to take the certification exam.

Certified Bookkeeper
The Certified Bookkeeper Online Training Program for experienced bookkeepers leads to national certification with the American Institute of Professional Bookkeepers (AIPB). The AIPB certification is a high professional standard for bookkeepers. This program was created by the AIPB and is offered in partnership with major colleges, universities, and other accredited education providers.

Pharmacy Technician
Learn the skills you need to become a pharmacy tech in a hospital or retail setting with the Pharmacy Technician Online Certification Training Program. You’ll gain the skills and knowledge to qualify for entry-level positions in pharmacies, and you’ll be prepared for national certification. This program pairs students with an instructor for one-on-one assistance and may include a 40-100 hour externship.

Microsoft Office Specialist 2010 (MOS) Certification Training
Learn basic to advanced skills in Microsoft Office. The Microsoft Office Specialist program is the only comprehensive, performance-based certification program approved by Microsoft to validate business computer skills using Microsoft Office 2010: Excel, Word, PowerPoint, Outlook, and Access. MOS certification is the globally recognized standard for validating expertise with the Microsoft Office suite.

Technical Writing
The Technical Writing Online Training Program is designed for anyone who wishes to develop their technical writing abilities to a professional level. You will learn research methods, audience considerations, styles, drafting and revision techniques, how to work in a collaborative environment, and more. This course will also introduce you to a variety of media and formats. You will learn about standards for Web sites, e-mails, proposals, memos, and instructions.
Certificate / License Programs

Paralegal Certificate

According to the Department of Labor, legal occupations will increase by about 131,000. This growth reflects continued demand for legal services from government, individuals, and businesses alike. Paralegals and legal assistants are expected to account for 46,900 new jobs as legal establishments attempt to reduce costs by assigning these workers more tasks that were once performed by lawyers. (www.bls.gov)

The Paralegal Certificate program at Troy University requires ten courses taught through the Dothan Campus by local attorneys. The program curriculum consists of courses which combine instruction in substantive law with practical procedural skills and is designed to meet the educational needs of career oriented adults. Eight courses are taught in the classroom with two elective courses to be taken online. Students must have a high school diploma or GED and possess computer and internet skills.

Program Requirements:
- 8 courses, each held one night per week for 8 weeks.
- 2 online elective courses through Ed2Go (www.troy.edu/ce).

Complete at your own pace:
- Take one or all courses offered each term.
- Complete in 12 to 36 months.

Certificate Requirements:
- Complete 10 courses within 36 months.
- 75% attendance (two excused absences).
- 70% minimum test grade on each course.
- 70% minimum on comprehensive exam taken upon completion of all 10 courses.

*Actual course dates, topics, and fees are subject to change, including the online courses. Contact the Continuing Education office, 334-983-0005, to confirm courses, dates and fees.

Each course is $139* plus cost of books.

2017-2018 COURSE SCHEDULE

<table>
<thead>
<tr>
<th>Days</th>
<th>Dates</th>
<th>Course</th>
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</thead>
<tbody>
<tr>
<td>Thursdays</td>
<td>January 11 - March 1, 2018</td>
<td>LAW006: Legal Research</td>
</tr>
<tr>
<td>Mondays</td>
<td>January 22 - March 19, 2018 (skip March 12)</td>
<td>LAW011: Wills, Trusts, &amp; Estates</td>
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<tr>
<td>Thursdays</td>
<td>March 22 - May 10, 2018</td>
<td>LAW009: Legal Writing</td>
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<tr>
<td>Mondays</td>
<td>April 23 - June 18, 2018 (skip May 28)</td>
<td>LAW010: Family Law</td>
</tr>
<tr>
<td>Tuesdays</td>
<td>May 8 - June 26, 2018</td>
<td>LAW042: Ethics for Paralegals</td>
</tr>
<tr>
<td>Mondays</td>
<td>September 11 - October 30, 2017</td>
<td>LAW004: Introduction to Paralegalism</td>
</tr>
<tr>
<td>Tuesdays</td>
<td>September 5 - October 24, 2017</td>
<td>LAW020: Juvenile Law</td>
</tr>
<tr>
<td>Thursdays</td>
<td>October 12 - December 7, 2017 (skip Nov. 23)</td>
<td>LAW044: Depositions and Trial Preparation</td>
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All on-site courses are located at the Dothan Campus and are taught by practicing attorneys. For more information and to register contact The Continuing Education Center on the Dothan Campus 334-983-0005 or email continuinged@troy.edu.

To register online go to: www.troy.edu/ce
Community Band
Sponsored by Troy University
Participants will have the opportunity to perform marches, light concert selections and novelty tunes in a community band setting. A concert will be performed at the end. The course is open to anyone who has his/her own instrument. No audition is necessary. The band will meet every Monday, September 11 through December 11.

Christmas Concert: Monday, December 4, 6:00 pm
Sony Auditorium on the Dothan Campus

For more information send an email to holmes@houstonacademy.com

Teacher Workshop
This course fulfills the need for teachers to earn PLU hours

De-Mystifying Phonics
Taught by JoAnn McFarland
This session provides the pre-service teacher, in-service teacher, or interested parents with a workable knowledge of the sound-letter relationships of the English language, also known as phonics. A test of phonics knowledge may be given and used to complete the phonics requirement for RED 3310.

EDU 126; .6 CEU (6 PLUs)
Fee: $45
Friday, September 8, 9:00 am-4:00 pm

Foreign Language
CONVERSATIONAL CHINESE
Course focuses on basic Chinese vocabulary and simple daily life conversations. Students build their Chinese language skills via interesting class activities. Chinese culture is explored in the classroom using Chinese character writing, calligraphy, food and mannerisms. It is a fun and rich learning experience for all adults.
Course fee: $99.

For more information call 334-983-0005

Instant Piano for Hopelessly Busy People
by Michael McMillan
If you yearn to experience the joy of playing piano but don’t want years of weekly lessons, this short course is for you! In just one enjoyable evening, you can learn enough secrets of the trade to make piano playing a part of your life, learning chords, not notes. You'll learn all the chords needed to play any pop song, any style, any key, and a healthy dose of insider secrets on how to embellish songs. This is an absolute beginning class in chord piano techniques, and if you can find middle C and know the meaning of “Every Good Boy Does Fine,” you already know enough to enroll.

Course ID: CE212
Fee: $55, plus a materials fee of $25 to the instructor.
Dothan Campus
Tuesday, September 26
6:00 pm-9:00 pm

Call 334-983-0005 to sign-up today!

Introduction to Guitar
This online course will provide fun, informative lessons with hands-on exercises, audio and video recordings, and detailed illustrations. A new session starts each month and runs for six weeks.

For a syllabus and computer requirements for the course, go to www.ed2go.com/troy.

A new course begins every month.

Develop a passion for learning. If you do, you will never cease to grow.
Anthony J. D’Angelo
Registration is easy!

In Person: Come to Adams Hall, Room 200
By Phone: 334-983-0005
By Fax: (334) 983-0009
By Mail: Continuing Education, P.O. Box 8368, Dothan, AL 36304

Name (please print) ____________________________________________
Address __________________________ City _______ State _______ Zip _______
Home number _______ Work number _______ Email address ___________________

Course ID/Course Title ______________________ Date _______ Time _______ Cost _______
Course ID/Course Title ______________________ Date _______ Time _______ Cost _______

☐ Male  ☐ Female  Birthdate _______ / _______ / _______ (for office use only)

How Did You Hear About Us?
☐ Printed Schedule  ☐ Direct Mail  ☐ Email  ☐ Newspaper/Magazine  ☐ Referral  ☐ Website

METHOD OF PAYMENT:
☐ MasterCard  ☐ Visa  ☐ American Express  ☐ Discover
☐ Cash (in person only)  ☐ Personal Check (payable to Troy University)  ☐ Company Check (payable to Troy University)

Credit Card Number __________________________ Expiration Date __________________
Signature (if paying by credit card) ________________________________

REGISTER EARLY TO AVOID CLASS CANCELLATIONS

The Continuing Education Center is conveniently located at:
Troy University
501 University Drive, Adams Hall, Room 200
Dothan, AL 36303

Normal operating hours:
Monday - Thursday, 7:45 a.m. - 5:30 p.m.
Friday, 8:00 a.m. - 12 noon

For more registration information call 334.983.0005
or
email continuinged@troy.edu

Pre-registration is required for all courses

AMERICANS WITH DISABILITIES ACT: Students with disabilities, or those who suspect they have a disability must register with the Disability Services Coordinator in order to receive accommodations. Students currently registered with the Disability Services Office are required to present their Disability Services Accommodation Letter to each faculty member at the beginning of each term. Individuals needing special services should contact the Dean of Students at (334) 983-6556, ext. 1206.
Fall/Winter Schedule 2017

Get the latest updates on classes, seminars, training and more with our monthly email blast!

Just email us at continuinged@troy.edu with the words Email Blast in the subject line and you will receive the next scheduled blast.

You can also call us at 334-983-0005 and request to be added to the email blast.