

TROY UNIVERSITY

UPPER IOWA UNIVERSITY

Transfer Credit Listing

Transfer Credit Listing

The TROY Transfer Credit Listing is designed to be a resource to identify potential transfer credit and associated TROY course equivalents from completed course work at other regionally accredited institutions of higher education. It is in no way an official determination nor a guarantee of transfer credit award. All students wishing to receive transfer credit toward a degree with TROY must have an official transfer credit evaluation performed by the university upon admission to the university and registration in at least one term with TROY. All information contained within these pages does not necessarily reflect current catalog course listings for TROY or the transferring institution. These transfer listings are primarily based on academic catalogs since Fall 2005. Therefore, please understand that these listings are a culmination of TROY courses and transfer courses as of this current date. It is not necessarily a complete listing of all possible transfer courses from any one institution, although, the most common transfer institutions for TROY will display more extensive course listings. As requirements and course descriptions may change, this transferability information is subject to change at any time, without prior notification.

Students, advisors, and/or faculty/staff may all use these transfer pages to understand how course work from the listed institutions will be applied as TROY course work.

Students eligible for Service members Opportunity Colleges (SOC) programs or other articulation agreements may not always see those courses as listed on those specific agreements. Therefore, they should not use these transfer pages alone to determine the potential transfer credit award. The SOC transferability tables or actual transfer/articulation agreements should be used as they will take priority in the official transfer credit evaluation, with the exception of courses ineligible for transfer due to specialized accreditation rules/regulations that may apply to specific majors.

Additional information about academic policy, SOC programs, credit by examination, and the transfer credit evaluation process can be found throughout the academic catalogs at <http://troy.edu/catalogs/> and the Academic Evaluation Center (AEC) website at <http://troy.edu/records/aec/>.

Transfer equivalency matrix: Upper Iowa University – Troy University

Upper Iowa University			Troy University		
Course Number	Course Name	CR.	Course Number	Course Name	CR.
ART 111	Design	3	ART 1145	Principles of Form and Space	3
BA 302	Business Law I	3	LAW 2221	Legal Environment of Business	3
BA 303	Business Law II	3		LAW Elective	3
BA 310	Money/Banking	3	ECO 3353	Money and Banking	3
BA 315	Sales Management	3	MKT 4461	Personal Selling	3
BA 317	International Management	3		MGT Elective	3
BA 321	Intermediate Financial Accounting I	3		ACT Elective	3
BA 322	Intermediate Financial Accounting II	3		ACT Elective	3
BA 323	Federal Taxation I	3	ACT 4494	Income Tax Accounting I	3
BA 324	Federal Taxation II	3	ACT 4495	Income Tax Accounting II	3
BA 337	Personal Selling	3	MKT 4461	Personal Selling	3
BA 341	Corporate Finance Management	3		FIN Elective	3
BA 343	Investments	3	FIN 4432	Investments	3
BA 352	Risk Management	3	RMI 3335	Principles of Risk Management and Insurance	3
BA 355	Retailing	3	MKT 4463	Retailing	3
BA 356	Quantitative Decisions in Business	3		QM Elective	3
BA 358	Consumer Behavior	3	MKT 4462	Consumer Behavior	3
BA 361	Human Resource Management	3	HRM 3375	Global Human Resource Management	3
BA 362	Supervision	3	MGT 3380	Principles of Supervision	3
BA 363	Advertising and Integrated Marketing Communications	3	MKT 3362	Advertising	3
BA 365	Leadership Theory	3	MGT 33XX	Upper level Management Elective	3
BA 367	Cross-Cultural Leadership	3		BUS Elective	3
BA 370	Entrepreneurship and Small Business Management	3	MGT 4475	Entrepreneurial Management	3
BA 371	Training and Development	3	HRM 4483	Human Resource Development	3
BA 374	Business Communications	3		BUS Elective	3
BA 380	Marketing Management	3		MGT Elective	3
BA 383	Compensation and Benefits Management	3		MGT Elective	3
BA 390	Complex Organization	3	MGT 33XX	Upper level Management Elective	3
BA 393	Personnel Selection and Evaluation	3	HRM 4481	Staffing	3
BA 403	Internship – Management	3	BUS 4499	Internship	3
BA 403	Internship – Finance	3	BUS 4499	Internship	3
BA 403	Internship – Marketing	3	BUS 4499	Internship	3
BA 403	Internship – Business Administration	3	BUS 4499	Internship	3
BA 403	Internship – HRM	3	BUS 4499	Internship	3
BA 411	Labor Relations and Negotiation	3	HRM 4473	Labor Law and Collective Bargaining	3
BA 414	New Product Development	3	MKT 33XX	Upper level Marketing Elective	3
BA 415	Cross-Cultural Negotiation	3	MGT 33XX	Upper level Management Elective	3

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Course Number	Course Name	CR.	Course Number	Course Name	CR.
BA 421	Managerial Cost Accounting	3	ACT 3395	Managerial/Cost Accounting I	3
BA 422	Product Cost Accounting	3		ACT Elective	3
BA 423	Production and Operations Management	3		MGT Elective	3
BA 424	Global/International Marketing	3	MKT 33XX	Upper level Marketing Elective	3
BA 425	Auditing	3	ACT 4497	Auditing	3
BA 431	Advanced Financial Accounting	3	ACT 4491	Advanced Accounting	3
BA 432	Accounting for Non-For-Profit Organizations	3	ACT 3394	Governmental Accounting	3
BA 442	Intermediate Financial Management	3	FIN 4435	International Finance	3
BA 444	New Venture Finance	3	FIN 3360	Entrepreneurial Finance	3
BA 445	Contemporary Topics in Management	3	MGT 33XX	Upper level Management Elective	3
BA 449	Business and Industrial Crisis Management	3	MGT 33XX	Upper level Management Elective	3
BA 451	Marketing Research	3	MKT 4464	Marketing Research	3
BA 454	Management Cases	3	MGT 33XX	Upper level Management Elective	3
BA 456	Marketing Cases	3	MKT 33XX	Upper level Marketing Elective	3
BA 459	Contemporary Topics in Marketing	3	MKT 33XX	Upper level Marketing Elective	3
BA 460	Strategic Management in the Global Corporation	3		MGT Elective	3
BA 463	International Finance	3	FIN 4435	International Finance	3
BA 474	Organizational Behavior	3	MGT 4472	Organizational Behavior	3
BA 480	Seminar in Finance	3	FIN 3332	Financial Management II	3
BA 488	Economics of International Business	3	ECO 4451	International Trade	3
COMM 290	The Movies	3	DRA 1132	Introduction to Film	3
COMM 299	Special Project	3		COM Elective	3
COMM 305	Organizational Communication	3	COM 4426	Organizational Communication	3
COMM 307	Business and Professional Communication	3	COM 3320	Interviewing and Information	3
COMM 310	Feature Writing	3	JRN 3302	Feature and Magazine Article Writing	3
COMM 320	News Editing	3	JRN 2211	Editing and Design	3
COMM 332	Writing for Media	3	JRN 1102	Mass Media Writing Style	3
COMM 415	Communication and Media Ethics	3	JRN 4430	Processes and Effects of Mass Communication	3
COMM 498	Senior Seminar	3	JRN 4495	Communication Seminar	1
				JRN Elective	2
ID 301	Critical Thinking	3	PHI 2210	Critical Thinking	3
PSY 302	Substance Abuse	3	PSY 4430	Intro to Substance Abuse Counseling	3
PSY 310	Social Psychology	3	PSY 3380	Social Psychology	3
PSY 323	Cognition	3	PSY 4460	Cognitive Psychology	3
PSY 335	Biology and Behavior	3	PSY 4421	Physiological Psychology	3
PSY 338	Motivation	3		PSY Elective	3
PSY 354	Counselling Techniques	3	PSY 4402	Principles of Counseling	3

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Course Number	Course Name	CR.	Course Number	Course Name	CR.
PSY 355	Skills and Strategies in the Helping Professions	3	HS 2230	Survey of Human Services	3
PSY 360	Abnormal Psychology	3	PSY 3304	Abnormal Psychology	3
PSY 373	Research Methods	3	PSY 3311	Research Methods	3
PSY 375	Methods in Human Services I	3		PSY Elective	3
PSY 377	Methods in Human Services II	3	HS 3375	Diversity	3
PSY 383	Human Behavior in the Social Environment	3	HS 3310	Human Behavior in the Social Environment I	3
PSY 391	Social Work Practice I: Individuals	3		PSY Elective	3
PSY 392	Social Work Practice II: Families and Groups	3		PSY Elective	3
PSY 393	Social Work Practice III: Communities and Social Institutions	3		PSY Elective	3
PSY 397	Social Gerontology	3	PSY 4456	Gerontology	3
PSY 403	Internship – Psychology	3	PSY 4493-94	Guided Independent Study	3
PSY 409	Psychology of Disaster	3		PSY Elective	3
PSY 432	Personality	3	PSY 4450	Theories of Personality	3
PSY 440	Industrial Psychology	3	PSY 4410	Business and Industrial Psychology	3
PSY 444	Assessment	3	PSY 4401	Psychological Test and Measurements	3
PSY 445	Learning and Memory	3	PSY 3340	Psychology of Learning	3
PSY 454	Issues and Ethics in the Helping Professions	3	HS 2240	Ethics	3
PSY 474	Organizational Behavior	3	PSY 3365	Human Factors Psychology	3
PSY 499	Special Project	1-3	PSY 3390	Special Topics in Psychology	1-3